

Inland Petroleum

# INLAND PETROLEUM CORPORATE BROCHURE

Bulk Fuel Supply and Transport Solutions Oil and Specialty Product Supply Bulk Fuel Storage Tanks & Trailers Retail Site Network – Your Turnkey Solution.

# INLAND PETROLEUM COMPANY PROFILE

Inland Petroleum is an independent, locally owned and operated fuel and lubricant supplier who has held a strong presence in Central Western NSW since 1985. The company's head office is based in Dubbo NSW which oversees four depot facilities and ten retail sites that are strategically situated across Western and North Western NSW. Our depots are located in Dubbo, Gilgandra, Gunnedah and Condobolin and our retail sites are in South Dubbo, West Dubbo, Narromine, Cobar, Walgett, Gulargambone, Barraba, Coonamble and Trangie. Inland Petroleum is always looking for its next expansion opportunity, as growing is a crucial part of building a complete service network for our customers.

Inland Petroleum is your trusted partner in bulk fuel and lubricant products with over 39 years of experience in servicing customers across Australia. Based in Dubbo, New South Wales, we have built a reputation of exceptional service which is supported by a fleet of over 40 truck and tanker combinations ranging from rigid vehicles to AB-triple road trains. We have a proven track record of coordinating supply for large mining, transport and agricultural customers through our worldclass operations centre based in Dubbo. We utilise sophisticated automation systems to ensure that our customer's minimum safety stock requirements are always met. Our schedulers are experts at utilising our fleet size and considerable internal storage capacity to mitigate price and supply risks to our customers.

### HEALTH, SAFETY, ENVIRONMENT & QUALITY

As an independent and locally owned fuel company, Inland Petroleum is committed to conducting its business in a healthy and safe manner whilst connecting producers with consumers across Central Western NSW. The wellbeing of all employees, subcontractors, customers, visitors and communities affected by our business is paramount. Our Health, Safety, Environment and Quality (HSEQ) policies and procedures enable us to identify, assess and control our hazards and risks while using a process of continuous improvement to reduce the likelihood and consequences of incidents and injuries.

Inland Petroleum recognises that everyone has a responsibility to display leadership and ownership in regards to HSEQ and we are committed to providing a safe place of work and being an employer of choice with regards to HSEQ.

Health, Safety, Environment, and Quality (HSEQ) is incredibly important to our business. The HSEQ policies and procedures we have in place enable us to identify, assess, and control hazards and risks. We are committed to providing a safe place of work and being an employer of choice with regards to HSEQ. Our dedication to this program is evidenced by holding independently audited ISO 9001 QMS accreditation for over 12 years. We are fully accredited under the NHVAS with Maintenance, Fatigue and Mass Management.

### LOCAL, INDEPENDENT, COMPETITIVE IN PRICE



### INLAND PETROLEUM CERTIFICATE OF ACCREDITATION



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#### PRODUCTS AND SOLUTIONS BULK FUEL SUPPLY AND TRANSPORT

## **SUPPLY POINTS**

Inland Petroleum has five main supply points for fuel which allows us to be very competitive in our pricing. Our five main supply points are located at:

1. Newcastle 2. Sydney 3. Port Kembla 4. Brisbane 5. Melbourne

# PRICING

There are several ways that we calculate the delivered price for customers depending on their location and delivery size. For full loads direct from the terminal to the customer, prices are calculated ex eastern seaboard terminals. For example, we use a reference point such as the Shell Terminal Gate Price (TGP) plus a cent per litre rate; this allows the customer to work out what their price is going to be on any given day. For loads ex one of our Depots, pricing is calculated as Depot landed cost plus delivery.

# TRANSPORT

Inland Petroleum has a large fleet of delivery vehicles. This means we are not only able to supply you with fuel but also able to deliver the fuel to your site. Our delivery sizes range from 1,000 litres through to 98,000 litres and, due to the size of our fleet, we are able to use a wide range of combinations to suit site access and every customer's needs.



### PRODUCTS AND SOLUTIONS OIL AND SPECIALITY PRODUCT SUPPLY

# **OIL AND SPECIALITY PRODUCT SUPPLY**

Inland Petroleum has had its own brand of oils since 2007 and this oil has become a respected and trusted product throughout Central Western NSW. We have a wide range of oils suitable for many different industries and applications such as Agricultural Machinery, Mining Machinery, Commercial Transport, Light Automotive, Heavy Industrial and many more. Pricing for our oil is readily available and we also have a discount structure for large volume users and/or resellers of our product.

Inland Petroleum can also supply a range of specialty products such as Greases, Solvent Based Chemicals, Car Care Products and Cleaning Detergents.



# All of our lubricant products come in pack sizes ranging from 500ml to bulk litre cubes.



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### WITH TURNKEY SOLUTIONS, COMPONENT SUPPLY AND MAINTENANCE

Inland Petroleum have years of experience in providing pumping and fuel management systems in depots and on road tankers. This enables us to supply quality, cost effective fuel pumping and storage solutions, ensuring our customers have safe and effective fuel dispensing options. Our classic Self Bunded Tank range is designed to give you more value for money. Certified and tested at the highest global standards for bulk fuel storage, these tanks exceed all relevant Australian Standards.

Our Rural Round Farm Tanks and Trailers are designed for easy bulk or nozzle filling and are set up to mount a variety of dispensing pump solution options. They provide a safer work environment, removing the need to climb ladders or unsafe stairs found on gravity fed tanks. Offering low maintenance and installation costs, this fuel storage tank solution comes in four versatile sizes.

Inland petroleum is focussed on advancing Australian design, manufacturing and productivity through the development and supply of quality products. Ask the team for a Tank Brochure today.

Our in-house maintenance and project team is experienced in delivering you tank and setting is up on your property. They will guide you through the step-by-step process of managing you tank and fuel.

# FARM TANKS

The farm tank range comes in sizes ranging from 8,500L to 35,250L. Tanks can be supplied fitted with a high-quality pumping solution.



- Solid round single-wall durable tank, designed to handle Australian conditions and shed water off the top
- Lifting points on the tank for easy manoeuvrability
- Warning decals for combustible application
- Under tank visibility for easy inspection
- Steel outer shell with epoxy white coating finish
- Saddle supports for the tank (on a concrete slab)
- Safe fill levels
- Camlock adapter and cap
- Fill isolation ball valve
- Dipstick point mounted at the front of the tank
- Calibrated dipstick
- Bottom drain level
- Vent pipe and updraft vent



# **RETAIL EXPANSION**

Inland Petroleum offers fuel and convenience retail services directly to consumers at our 13 locations and dedicated specialist fuel distribution services.

The Clydebank site in Dubbo is our newest redeveloped site and is a testament to many hands' collective effort and dedication. Seeing this project come to life has rightfully instilled a sense of pride in all those involved.

Second-generation Director Drew McCallum was open about the challenge and the rewards at the opening;

"The transformation was filled with long hours, challenges, and moments of doubt. However, despite the fatigue, we are filled with an indescribable passion and pride."

"This project has been a testament to the hard work and dedication of the many employees of Inland Petroleum. We are incredibly fortunate to have such a diverse and skilled team whose contributions have made this achievement possible."

Service Station changes and new builds are complex, but both pale in complexity compared to the massive task of completely redeveloping an existing site.

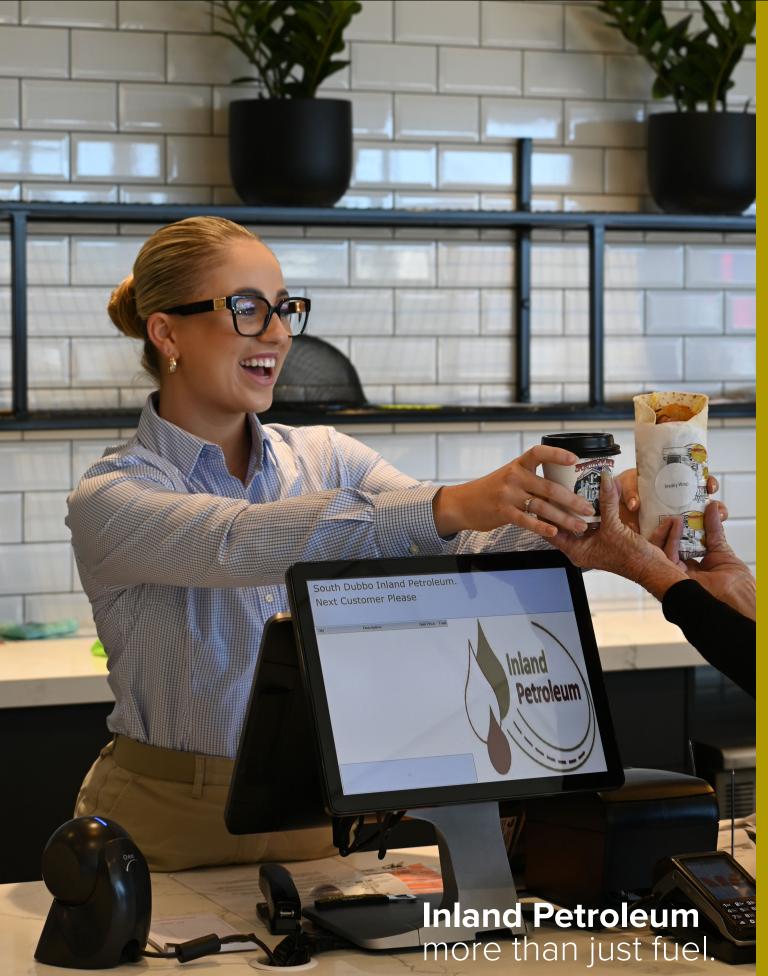
### **COMMUNITY ENGAGEMENT**

For almost forty years, Inland Petroleum has been committed to supporting rural and regional businesses, sporting clubs, and events is the Central West. We donate over a quarter million dollars to community groups, charities, and sporting clubs every year.

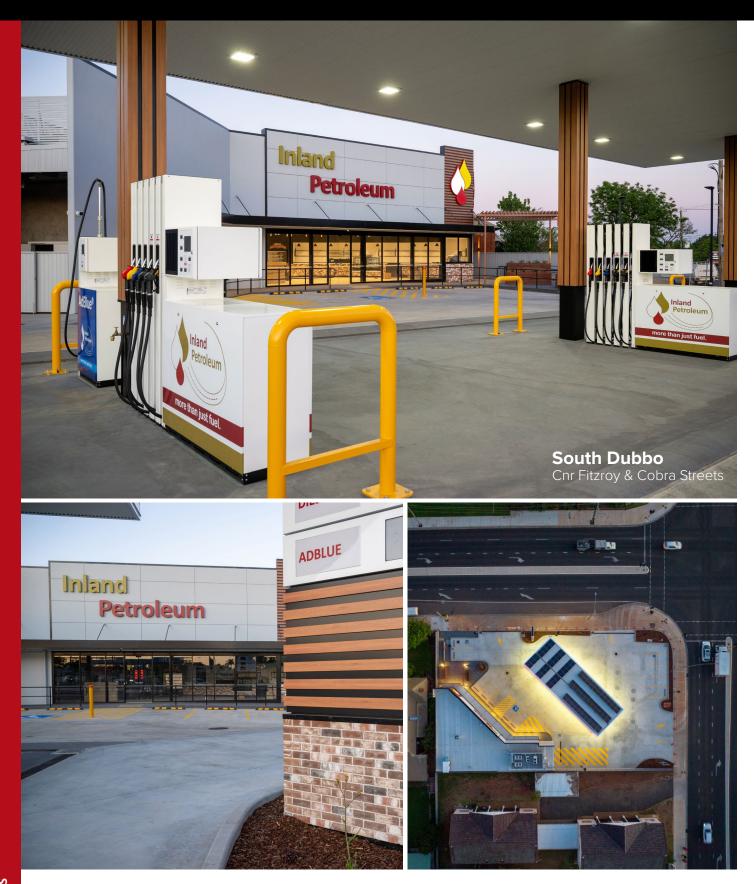
Our commitment to corporate social responsibility differentiates our business from competitors and strengthens our reputation. By actively contributing to the community's well-being, we can build a positive brand image and foster goodwill among the communities where we are located.



### LOCAL, INDEPENDENT, COMPETITIVE IN PRICE



### PRODUCTS AND SOLUTIONS RETAIL SITES



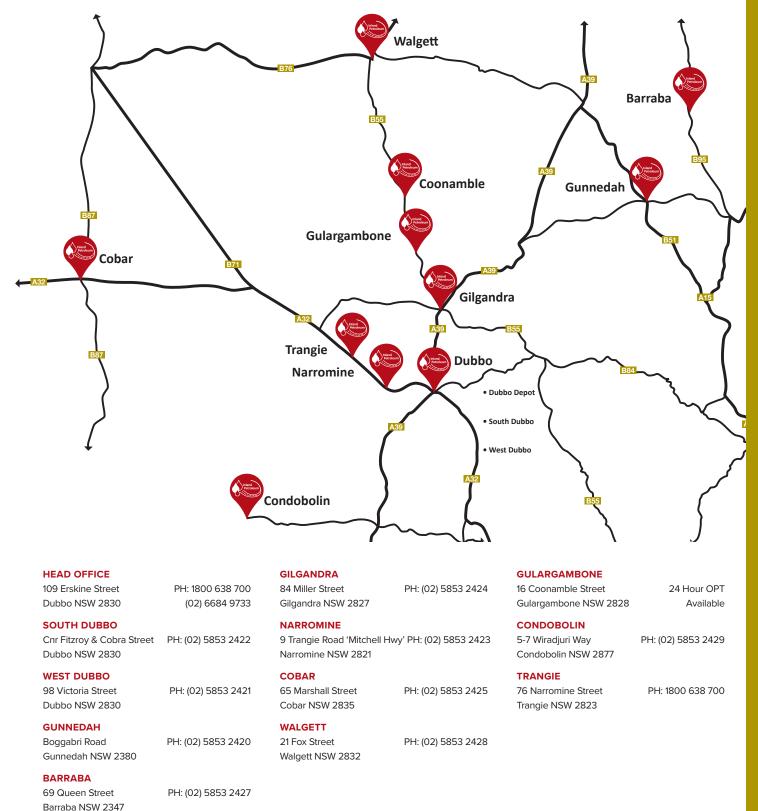
# **The Inland Petroleum Retail Site Network**

Dubbo Depot | South Dubbo | West Dubbo | Gilgandra | Narromine | Cobar Gunnedah | Barraba | Gulargambone | Walgett | Condobolin | Trangie

### INLAND PETROLEUM RETAIL SITE NETWORK

### **INLAND PETROLEUM / BP CARD**

Inland Petroleum offers an Inland Petroleum/BP Card for refuelling at our retail sites. Our card also allows you to refuel at BP sites when there is not an Inland Petroleum site available.



**RETAIL SITE NETWORK** 



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